

REQUEST SUMMARY

Bella Vista

Request: \$10,000.00 Per Year

Bentonville

Request: \$60,000.00 2014

\$70,000.00 2015

Gravette

Request: 50% of budget cost (County EMS calls by volume)

Projection: \$73,182.45 2014

\$80,500.70 2015

\$88,550.77 2016

NEBCO

Request: \$204,100.00 2014

\$225,255.00 2015

\$250,618.00 2016

Pea Ridge

Request: \$441.61 Per Call

Projection: \$96,712.59 2014

\$120,559.53 2015

\$151,030.63 2016

REQUEST SUMMARY

Rogers

Request: \$209,302.00 2014

\$317,125.00 2015

\$317,125.00 2016 Estimate

Siloam Springs

Request: \$1,065.02 Per Call

Springdale

Request: \$68,774.37 2014

Marshal Watson

From: Chief Steve Sims <steves@bellavistafiredepartment.com>
Sent: Wednesday, January 30, 2013 3:55 PM
To: Marshal Watson
Subject: RE: EMS future subsidy letter

Marshal,

This email is in response to the letter sent by Judge Clinard referencing EMS subsidy for the next few years. I visited with Mayor Frank Anderson this afternoon and he asked me to contact you regarding this matter. The City of Bella Vista went to the voters in 2012 to annex all of the response areas in question being pocket annexation and border clean up annexation. I believe you may be aware that this is in litigation with the county and private property owners, if the suit is settled in the City of Bella Vista's favor then Bella Vista Fire & EMS will only be covering responses within the city limits unless it is on a mutual aid basis with Pea Ridge, Bentonville, Gravette and any other service likely meaning there will be no need for subsidy to the City of Bella Vista. If the decision is made in favor of the county and landowners in question, then Bella Vista is satisfied with the subsidy amount that is currently being offered by Benton County unless calls take a drastic increase in those areas. Please let me know if you have any comments or concerns regarding the content within this email.

Submitted by,

Chief: Stephen R Sims
Bella Vista Fire/EMS
103 Town Center
Bella Vista , AR. 72714
479-855-8248
www.bellavistafiredepartment.com

From: Marshal Watson [<mailto:mwatson@co.benton.ar.us>]
Sent: Wednesday, January 30, 2013 10:33 AM
To: Chief Steve Sims
Subject: Re: 2012 EMS data

Received.
Thank you

Marshal R. Watson
Administrator of Public Safety

On Jan 30, 2013, at 10:32 AM, "Chief Steve Sims" <steves@bellavistafiredepartment.com> wrote:

Marshal,

This is a follow up to your email about EMS subsidy, Bella Vista ambulance had **43 EMS** transports and **29 EMS** no-transport to unincorporated Benton county with a total of **74 EMS** calls in 2012. Let me know if you need anything else.

Steve

From: Marshal Watson [<mailto:mwatson@co.benton.ar.us>]
Sent: Monday, January 28, 2013 9:24 AM
To: 'steves@bellavistafiredepartment.com'; 'bboydson@bentonvillear.com'; 'Rob Taylor'; 'frizzio@nw-health.com'; 'Jenkins, Thomas'; 'gneely@siloomsprings.com'; 'gpd604@sbcglobal.net'; 'mirwin@springdalear.gov'
Subject: 2012 EMS data

Gentlemen,

At your convenience, please forward your 2012 EMS numbers for unincorporated Benton County. Please include the number of calls and the number of transports.

Thank you for your assistance in this matter.

Regards,

Marshal R Watson, ACEM, PCP
Administrator of Public Safety

Benton County, Arkansas
215 E. Central Ave.
Bentonville, AR 72712
Phone: 479-271-1004
Fax: 479-271-1084
Operations: 479-271-1005
www.co.benton.ar.us

<image001.png>

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Marshal Watson

From: Robert Clinard
Sent: Thursday, August 23, 2012 10:07 AM
To: Marshal Watson
Subject: Fwd: County EMS

Sent from my iPhone

Begin forwarded message:

From: Brent Boydston <BBoydston@bentonvillear.com>
Date: August 23, 2012 9:18:24 AM CDT
To: "'rclinard@co.benton.ar.us'" <rclinard@co.benton.ar.us>
Cc: Camille Thompson <CThompson@bentonvillear.com>
Subject: County EMS

Judge Clinard,

Thanks for meeting with us to discuss options for ambulance service. In response to your request for lower cost and a multi-year phase in, we offer the proposal outlined below.

Rather than a per-run fee, the City would charge an annual flat fee for making its emergency medical services available in the designated area of the County. That fee would be as follows:

\$50,000 for the year 2013
\$60,000 for the year 2014
\$70,000 for the year 2015

Additionally, should portions of the service area be reduced due to annexation into the corporate limits of a municipality, the annual fee would be reduced by \$900 for each square mile so annexed.

This approach would help the County and the City budget while preserving a high level of EMS services.

Please do not hesitate to contact me if you have any questions or concerns.

Sincerely,

Brent Boydston, Fire Chief
Bentonville Fire Department
800 S.W. "A" Street
Bentonville, AR. 72712
Office: (479) 271-5927



GRAVETTE FIRE DEPARTMENT

Chief David W. Smith

604 1st Ave SE

Gravette AR 72736

Phone: 479-787-6600 FAX: 479-787-6162

2-22-13

Total Gravette FD calls in 2012	1054
Total EMS calls	744 or 70%
Total of those EMS calls in rural areas	364 or 49%

2013 Gravette Fire Department Budget \$387,928.00

$\$387,928.00 \times 70\% = \$271,549.60$ Total EMS budget

$\$271,549.60 \times 49\% = \$133,059.30$ %of budget for county calls

Usage of budget for EMS calls in county: \$133,059.30

$\$133,059.30$ Divided by 364 county calls: \$365.54 approx. cost per run

Proposed county subsidy: 50% of actual budget cost (\$66,529.50 for 2013)

10% increase each year (5% budget and 5% call)

2014 = \$73,182.45

2015 = \$80,500.70

2016 = \$88,550.77

Northeast Benton County Volunteer Fire Dept, Inc.
Projection of Income and Expense Needs Next 3 Years

	2014 Budget	2015 Budget	2016 Budget
Income			
NEBCO EMSD Dues	156,000	157000	157000
Needed from County Subsidy	204,100	225255	250618
Ambulance Fees Collected	168,000	170000	170000
Total Income	528,100	552,255	577,618
Personnel Expenses	413100	433755	455442.8
Operating Expenses	70000	73500	77175
Reserve for Capital Expenditures	45000	45000	45000
Total Expenses & Capital Expend.	528100	552255	577617.8
Net Cash Flow	0	0	0

The above calculations assume full time EMS director, Administrative Assistant, and ambulance staffed with two paramedics 24/7. It also include retirement and health benefits for all personell. Reserve for capital expenditures assures funding for replacing ambulance and EMS equipment every 5 years.

EMS call volume	total	city	county
2013	616	441	175
2014	770	552	219
2015	963	689	273

Historically, county EMS calls average 28.4% of total EMS callouts. This constant was used for county calculation. All budgetary numbers are EMS exclusive to the entire fire department budget. Cost per call was calculated using the highest average cost over the three years projected.

Total EMS expense budget			County exclusive EMS expense budget	
	BLS service	ALS service	BLS service	ALS service
2013	\$193,224.00	\$272,034.48	\$54,875.00	\$77,257.79
2014	\$193,224.00	\$272,034.48	\$54,875.00	\$77,257.79
2015	\$193,224.00	\$272,034.48	\$54,875.00	\$77,257.79

expense per call		
	BLS service	ALS service
	\$313.68	\$441.61

call expense x county call volume		
	BLS service	ALS service
2013	\$54,894.00	\$77,281.75
2014	\$68,695.92	\$96,712.59
2015	\$85,634.64	\$120,559.53

average county EMS income		
	BLS service	ALS service
2013	\$34,004.25	\$61,425.00
2014	\$42,553.89	\$76,869.00
2015	\$53,046.63	\$95,823.00

county EMS expense/income differential			County Subsidy	
	BLS service	ALS service		
			2014	\$96,712.59
2013	\$20,889.75	\$15,856.75	2015	\$120,559.53
2014	\$26,142.03	\$19,843.59	2016	\$151,030.63
2015	\$32,558.01	\$24,736.53		

ons.

Memorandum

Rogers Fire Department



To: Judge Robert Clinard
From: Tom Jenkins, Fire Chief
CC: Mayor Greg Hines
Date: February 1, 2013
Re: January 22 Letter Response, Benton County EMS

Judge Clinard:

This memorandum is written in response to your letter of January 22, 2013. I will respond to each of the questions in the order they were presented in your letter.

1. Please project your agency's subsidy request for years 2014, 2015, 2016.

Response: As submitted in our October 23, 2012 memorandum on the same subject we are requesting the following subsidy from the county. This phased-in funding approach was designed to lessen the immediate impact to the county while still adding an additional ambulance resource to our inventory.

FY 2013 - \$72,222
FY 2014 - \$209,302
FY 2015 - \$317,125
FY 2016 - \$317,125, Estimate

2. Please provide your mathematical formula and supporting data for your projections.

Our formula is not based on variables beyond our control (ie: call volume). Instead we submit that the call volume and duration of emergencies in the eastern Benton County is sufficient enough to warrant an additional resource from our city. The paradox to this situation is that our city continues to require these same resources, causing an unhealthy competition without an additional resource. Our cost breakdown is as follows:

Entry level FF/EMT Salary and Benefits, \$48,687.50 annual, Qty 6 = \$292,125
\$25,000 to an ambulance replacement fund
Total Request = \$317,125.00

3. Please indicate if your agency intends to bill at a higher rate than that of your municipal customers. If so, attach your anticipated billing schedule.

Appendix "E" of the Rogers City Code provides for a tiered ambulance transport billing structure according to the location of the incident. Incidents outside the corporate boundary of Rogers dictate a longer transport time which, in turn, requires more medications,

equipment and use of the ambulance. We have no plans to change this billing structure. Billing for the actual incident is a separate and sovereign issue from providing for a subsidy for the availability of a resource.

4. Please indicate if your agency intends to bill the customer in addition to Medicaid, Medicare, and private insurance.

This answer is likely more complicated than it was intended. Medicaid and Medicare require us to write off a significant portion of the original bill. Each patient's explanation of benefits is reviewed after we receive payment and anything listed as "patient responsibility" is billed to them and anything over the "allowable amount" is written off. In the vast majority of cases, the patient responsibility portion of the bill is a small fraction of the total charge.

Benton County EMS Proposal from the City of Siloam Springs Fire Department

Proposal #1

This proposal is using the Siloam Springs Fire Department budget in Total not excluding any line items. The figures are based on the fire department EMS responses utilizing 80% of the total call volume and unincorporated Benton County responses being 17.1% of the total EMS responses. (This budget does not include capital expenditures or depreciation for the department.)

Siloam Springs Fire Department Budget	\$3,719,530.00
Less 20% totaling 80% of the total budget=	\$2,975,624.00
This total times 17.1% =	\$508,831.70

Using this formula from the data collected for the total responses for 2012 the Siloam Springs Fire Department dedicated **\$508,831.70** of the total department budget to just EMS calls in the unincorporated areas of Benton County for 2013.

Proposal #2

This proposal is using the Siloam Springs Fire Department budget and is excluding line items that do not pertain to EMS, also excluding the fire chief salary as well as many other administrative items in the budget. The figures are based on the fire department EMS responses utilizing 80% of the total call volume and unincorporated Benton County responses being 17.1% of the total EMS responses. (This budget does not include capital expenditures for the department.)

Siloam Springs Fire Department Budget	\$3,048,610.00
Less 20% totaling 80% of the total budget=	\$2,438,888.00
This total times 17.1% =	\$417,049.85

Using this formula from the data collected for the total responses for 2012 the Siloam Springs Fire Department dedicated **\$417,049.85** of the total department budget to just EMS calls in the unincorporated areas of Benton County for 2013.

Proposal #3

This proposal is using the Siloam Springs Fire Department budget in Total not excluding any line items. The figures are based on the fire department EMS responses at 80% of all total responses and figured at an average cost per response using the data collected for the year ending 2012. The Siloam Springs Fire Department had 2290 EMS responses in total for 2012. And within that there were 391 responses to unincorporated Benton County. (This budget does not include capital expenditures or depreciation for the department.)

Siloam Springs Fire Department Budget	\$3,719,530.00
80% of the total budget =	\$2,975,624.00
Divided by the total EMS responses (2290) =	\$1,299.40 per call
Unincorporated Benton County calls 391 X \$1,299.40 =	\$508,065.40

Using this formula from the data collected for the total responses for 2012 the Siloam Springs Fire Department dedicated **\$508,065.40** of the total department budget to just EMS calls in the unincorporated areas of Benton County for 2013.

Proposal #4

This proposal is using the Siloam Springs Fire Department budget and is excluding line items that do not pertain to EMS, also excluding the fire chief salary as well as many other administrative items in the budget. The figures are based on the fire department EMS responses at 80% of all total responses and figured at an average cost per response using the data collected for the year ending 2012. The Siloam Springs Fire Department had 2290 EMS responses in total for 2012. And within that there were 391 responses to unincorporated Benton County. (This budget does not include capital expenditures for the department.)

Siloam Springs Fire Department Budget	\$3,048,610.00
Less 20% totaling 80% of the total budget=	\$2,438,888.00
Divided by the total EMS responses (2290) =	\$1,065.02 per call
Unincorporated Benton County calls 391 X \$1,065.02 =	\$416,422.82

Using this formula from the data collected for the total responses for 2012 the Siloam Springs Fire Department dedicated **\$416,422.82** of the total department budget to just EMS calls in the unincorporated areas of Benton County for 2013

With all 4 proposals the Siloam Springs Fire Department would continue to bill for each of the transports. Initially there is a \$100.00 surcharge above any of the base rate charges that are incurred including mileage for any patient transported that does not live within the corporate city limits of Siloam Springs. This would include Medicare, Medicaid and any private insurance companies. Also for the non-insured the Siloam Springs Fire Department would continue to bill the patient or responsible party for each transport that was done. This is no different than we do for the citizens within the city limits. As it is, they are paying for the service to be ready to respond when needed and then if we transport we bill as previously described.

It is very difficult to predict what the budgets will be for future years 2014, 2015, 2016 and beyond however I would venture to say that they would not increase more than 5% each year.